

New Address:
40 East Oak Street
Chicago, Illinois
May 17, 1937

Mr. E. F. Salsbury, President
Salsbury Corporation
Los Angeles, California

Dear Foster:

I just got back from Denver, Colorado. I found that the State there tried to put through a law to forbid any Motor Glides on the streets as they considered them dangerous. The Mayor of Denver wasn't any too friendly toward Motor Glides either. However, the Governor and many political people out there are good friends of mine and I spent the past week-end with them as honor guest of the City of Denver. Naturally, I did everything possible to counteract this sentiment. So it looks as though I may have a lot of traveling to do from a political standpoint as well as sales. I just bring this to your attention so you can keep it in mind.

As to your letter of May 13th and the attached copy of a letter to Beebe. It certainly looks like a good sales promotion idea but I would like to get the reaction of the men in the territory. Of course, bear in mind that on that basis it is going to be expensive to go into these territories -- especially if I fly my own plane.

Now, as to my coming to the Coast, I told Miss Lyons to write you to say that I wouldn't be able to get out there for some time yet - so will you please send any papers and all the things we talked over before you left and let me have what additional changes have been made in the Corporation set-up?

I would also be careful on these gold wings because they will cost money if you intend to have anything but just a gold-plated wing.

With kindest regards, I am

Sincerely,

Roscoe Turner